

OLIVEM® 2090 FSSBO105

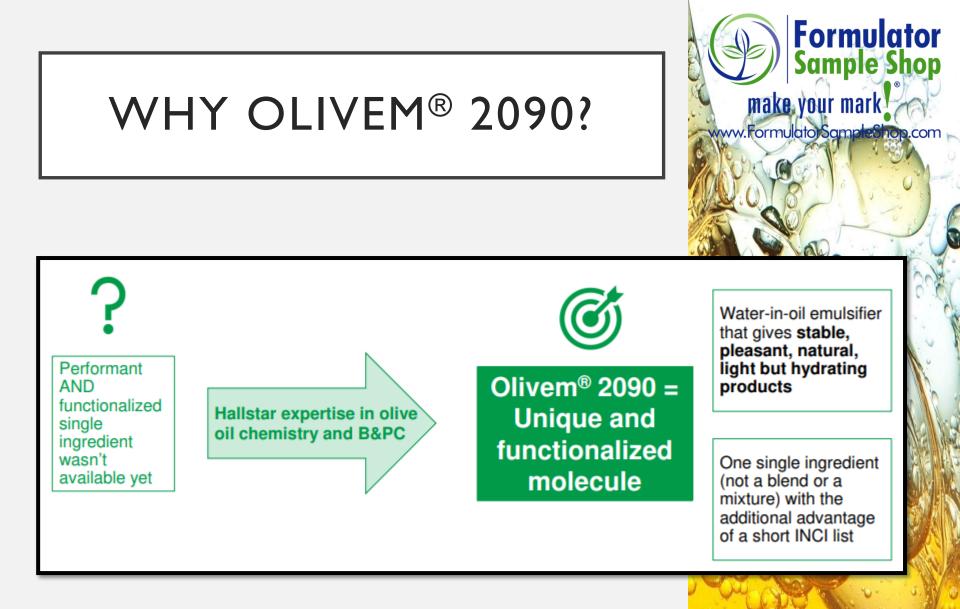


The Ultimate W/O Cold Process Emulsifier!

AGENDA

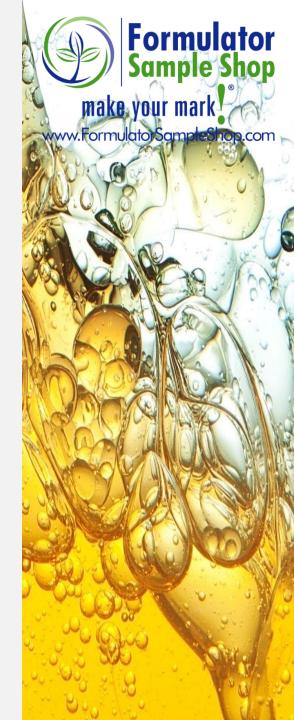
- Fundamentals of water-in-oil emulsions
- Why Olivem[®] 2090?
 - Biomimetic performance
 - Excellent emulsification performance
 - Sun care benefits
- Regulatory overview
- Competitive mapping





OLIVEM[®] 2090: THE ULTIMATE W/O COLD PROCESS EMULSIFIER

- Know-how: Hallstar expertise in olive oil chemistry
- Innovative: Patent application filed
- Eco-friendly: Energy, costs and time saving, readily biodegradable according to OECD 310
- Globally-approved: Global version compliant with China regulation (Olivem[®] 2090G)
- Natural: 100% renewable, COSMOS-approved, No palm-derived ingredient, vegan friendly
- Unique sensoriality: Light sensoriality with rich afterfeel



BIOMIMETIC PERFORMANCE

High Skin Compatibility

- Biomimetic innovative structure and performance
- Biomimetic emollience
- Light and fast absorbing



OLIVEM[®] 2090: OLIVATE BENEFITS

Olivate component imparts high sensoriality, biomimetism and functional benefits for a highperforming W/O cold process emulsifier

- Sensorial Improvement
 - Light but nourishing
 - No need for texturizing additives of siliconic or synthetic origin
 - Fast absorbed emulsions
- Biomimetism
 - Olive fatty acids have high compatibility with the skin
 - Biomimetic ingredients immediately and safely melt on the skin
- Improved Performance
 - Maintain maximal barrier integrity
 - Prevent trans-epidermal water loss
 - Maintain optimal skin hydration

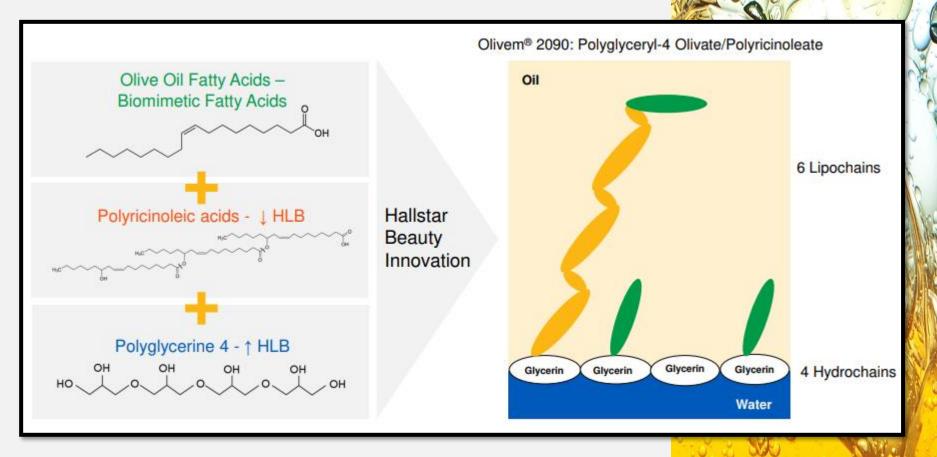


OLIVEM[®] 2090: WHY WATER-IN-OIL?

- W/O Intrinsic Emollience
 - Provides skin with natural hydration, thanks to its biomimetic properties
- Dry and Light Touch
 - Confers a light touch and fast spread-ability, thanks to olive oil chemistry
- Easy to Formulate With
 - Enables a broad range of different formulations, thanks to its high versatility and performance
- Effective with high quantity of Oil
 - Thanks to I) wetting properties of inorganic UV filters and 2) the ability to load the formula with high quantity of organic UV filters



OLIVEM[®] 2090: INNOVATIVE BIOMIMETIC STRUCTURE



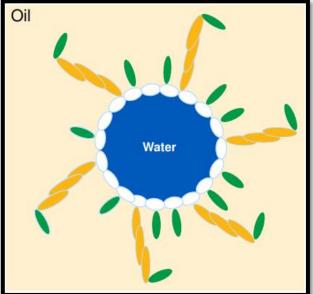


OLIVEM[®] 2090: INNOVATIVE BIOMIMETIC PERFORMANCE

Olivem[®] 2090 creates a thick layer of emulsifier that completely surrounds water droplet, imparting high stability to the final W/O formulation.

External olive-derived fatty acid chains provide excellent sensorial benefits and high compatibility with

the skin.





OLIVEM[®] 2090: REGULATORY INFORMATION

Olivem[®] 2090:

Polyglyceryl-4 Olivate/Polyricinoleate Olivem[®] 2090 G:

Polyglyceryl-4 Oleate (and) Polyglyceryl-3 Polyricinoleate

- Non-irritating (HRIPT, HET-CAM)
- Non-phototoxic (3T3 NRU)
- No heavy metal (ICH Q3D)
- Readily Biodegradable (OECD 310)
- Not derived from palm oil or palm kernel oil
- 100% from vegetable origin
- ISO 16128 natural derived Index 1
- COSMOS-approved
- REACH-compliant (polymer under REACH definition)
- Patent filed



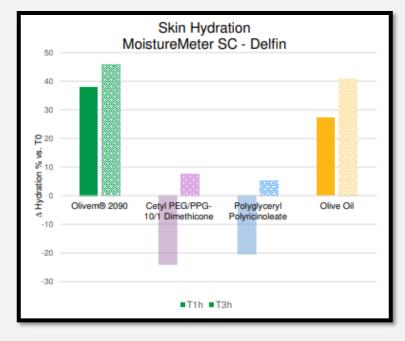
OLIVEM[®] 2090: BIOMIMETIC EMOLLIENCE

The olive oil origin of Olivem[®] 2090 confers hydrating properties similar to olive oil itself, on the contrary other W/O emulsifiers have a negative effect on the skin.

Skin hydration test on direct application of 2mg/cm² on 12 panelists. Measurements after 1 hour and 3 hours.

T student test:

P<0.01 Very Significant difference between Olivem[®] 2090 and the other emulsifiers both after 1h and 3h. No significant difference between Olivem[®] 2090 and Olive Oil, both at 1 and 3 hours.



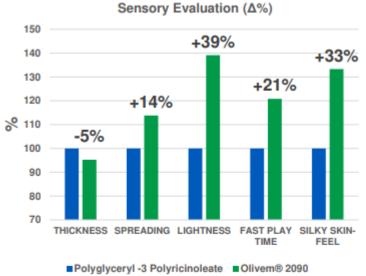


OLIVEM[®] 2090: LIGHT SENSORIALITY

- Olivem[®] 2090 confers superior skin feel
- Spread-ability is improved and the play time is reduced
- Extraordinary lightness for a water-in-oil emulsion
- Excellent after-feel

Phase	INCI Name	% Wt	% Wt
	Water (Aqua) (deionized)	74.0	74.0
A	Magnesium Sulfate	0.50	0.50
	Glycerin	2.00	2.00
	Olivem [®] 2090	3.00	-
	Polyglyceryl-3 Polyricinoleate	-	3.00
	Caprylic/Capryc Triglycerides	10.0	10.0
В	Dicaprylyl Ether	5.0	5.0
	Olea Europea (Olive) Fruit Oil	5.0	5.0
	Hydrogenated Castor Oil	0.5	0.5
	Preservative	a.n	a.n



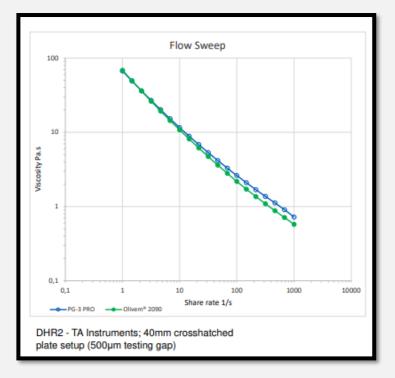


External Independent Laboratory for clinical testing (ISPE – Italy). Descriptive Quantitative Analysis of Sensorial parameters by 10 experts. Results expressed by Δ % compared to benchmark base line.

Centrifuge Test (5000 rpm 60'): PASS (max 3% separation) Internal

IMPROVE SPREAD-ABILITY AND PLAY TIME: RHEOLOGY TEST

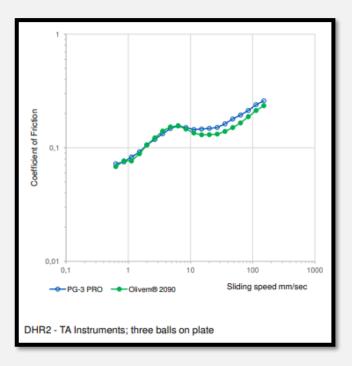
The two formulations were also evaluated using Rheology tests, to demonstrate that the two are very similar under static condition (below 10 sec⁻¹) while during application Olivem[®] 2090 confers lower resistance to flow.

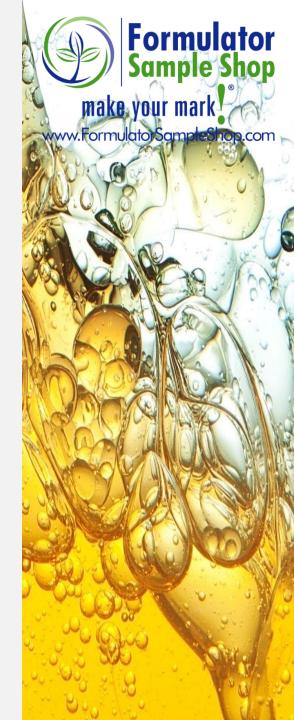




IMPROVE SPREAD-ABILITY AND PLAY TIME: TRIBOLOGY TEST

The two formulations were evaluated using Tribological testing, to demonstrate that the two are very similar under static condition (below 5mm/sec) while during application Olivem[®] 2090 confers lower friction to the formulation, confirming the sensoriality test.





HIGH PERFORMING EMULSIFIER

Oils, Preservatives, Inorganic Filters, Organic Filters

- W/O formulations
- Best dosage 2 4%
- Water phase 85% 30%
- Formulation flexibility: from serums to thick creams
- Versatile and cold processable
- Range pH 3 10



PERFORMANCE OVERVIEW

Oils

- High compatibility with every type of oil
- Excellent with vegetable oils
- Good with mineral oils and esters
- Good with texturizers as volatile oils, silicones and EtOH

Preservatives & Additives

- All types of preservatives
- Best thickeners: Hydrogenated Castor Oil, Hydrophilic fumed silica and Olivem[®] 900

Inorganic Filters

Improve the wettability of TiO₂ and ZnO

Organic Filters

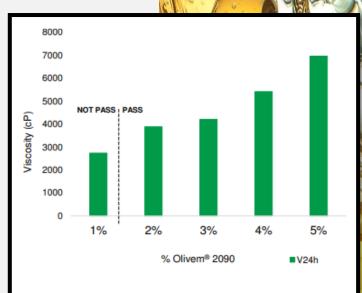
 It perfectly emulsifies all organic sun filters conferring a superb sensoriality



OLIVEM[®] 2090 DOSAGE

- Effective as a sole emulsifier at 2%
- Suggested dose is 2 4%
- Viscosity depends on the percentage used

Phase	INCI Name	% Wt	Function
	Water (Aqua) (deionized)	64.2	Volatile Carrier
A	Magnesium Sulfate	0.5	Stabilizer
	Glycerin	2.0	Humectant
	Olivem [®] 2090	1.0- 5.0	Multifunctional Cold Process Emulsifier
В	Natural oil	28.0 – 32.0	Emollient
	Preservative	a.n	



Formulator

Sample Shop

make your mark

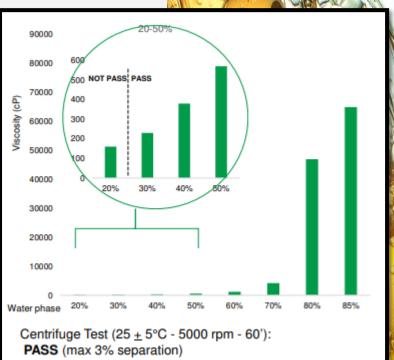
www.Formulato.SampleShop.com

Centrifuge Test ($25 \pm 5^{\circ}$ C - 5000 rpm - 60'): PASS (max 3% separation)

INTERNAL PHASE QUANTITY

- 3% of Olivem[®] 2090 creates stable emulsions from 85% to 30% of internal phase
- Viscosity increases with the water content, creating textures from lotions to butters

Phase	INCI Name	% Wt	Function
	Water (Aqua) (deionized)	85.0 - 20.0	
A	Magnesium Sulfate	0.5	Stabilizer
	Glycerin	2.0	Humectant
	Olivem [®] 2090	3.0	Multifunctional Cold Process Emulsifier
В	Natural Oil	9.5 - 74.5	Emollient
	Preservative	a.n	



Formulator

Sample Shop

make your mark

www.Formulato.SampleShop.com

OIL PHASE COMPATIBILITY

- High compatibility with every type of oil
- Excellent with vegetable oils
- Good with mineral oils and esters
- Good with texturizers as volatile oils

Phase	INCI Name	% Wt	Function
	Water (Aqua) (deionized)	64.5	
A	Magnesium Sulfate	0.5	Stabilizer
	Glycerin	2.0	Humectant
	Olivem [®] 2090	3.0	Multifunctional Cold Process Emulsifier
B	Oil	30.0	Emollient
	Preservative	a.n	



Oils	Centrifuge test
Triglycerides	pass
Mineral oils	pass
Esters	pass
Ethers	*
Volatile oils	*

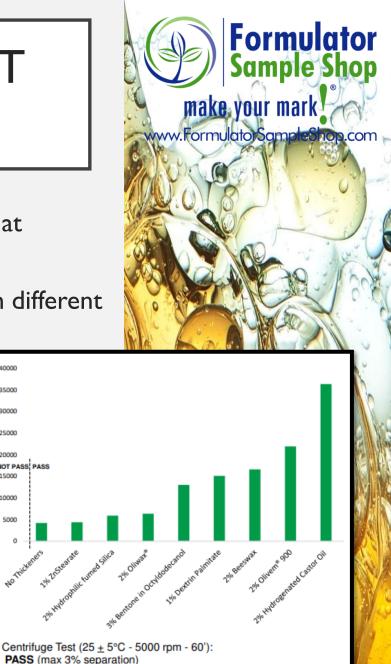
***PASS** with co-emulsifiers or with lower oil concentration

Centrifuge Test (25 <u>+</u> 5°C - 5000 rpm - 60'): PASS (max 3% separation)

LIPOGELLING AGENT COMPATIBILITY

- Perfect compatibility with all lipogelling agents at standard suggested dosage
- Different textures can be achieved playing with different agents

Phase	INCI Name	% Wt	Function
	Water (Aqua) (deionized)	64.5	
A	Magnesium Sulfate	0.5	Stabilizer
	Glycerin	2.0	Humectant
	Olivem [®] 2090	3.0	Multifunctional Cold Process Emulsifier
в	Natural Oil	27.0- 30.0	Emollient
	Lipogelling agent	1.0 – 3.0	Oil Thickener
	Preservative	a.n	



KEY INGREDIENTS

- Ethanol: max 10% with 3% of Olivem[®] 2090 without any stabilizer
- Preservatives: Olivem[®] 2090 works with all types of preservatives, containing glycols (caprylyl glycol and ethylhexylglycerin), is better at stabilizing the water phase
- pH: Olivem[®] 2090 is suitable for formulation in a wide pH range (3.0 – 10.5)
- Co-emulsifiers: when desired, Olivem[®] 900 is recommended for hot process; glyceryl oleate, sorbitan isostearate and polyglyceryl-n isostearate can be used for cold process



SUN CARE BENEFITS

- Highly performant with medium- to high-polarity oils
- Tested from low to high percentage of oil phase
- A wide variety of sunscreen formulations can be obtained





DISPERSING PROPERTIES

Dispersions of 30g of different powders with increasing amounts of dispersing agent (oil)

Powders:

- Titanium Dioxide (A.C.E.FTITANIUM DIOXIDE Ph.Eur.-USP-E 171)
- Zinc Oxide (A.C.E.F ZINC OXIDE 99.7% FU)

Dispersing Agents

- C₁₂₋₁₅ Alkyl Benzoate (100%)
- C₁₂₋₁₅ Alkyl Benzoate (99.5%) with Olivem® 2090 (0.5%)
- C₁₂₋₁₅ Alkyl Benzoate (98.5%) with Olivem® 2090 (1.5%)
- C₁₂₋₁₅ Alkyl Benzoate (95%) with Olivem® 2090 (5%)

*Internal method; three different operators carried out the same measurement to validate it



Reference Scale

Dispersion of TiO2 in C12-15 Alkyl Benzoate





1 – adhesive paste (36mL)

2 – granular paste (51mL)





3 – granular cream (63mL)

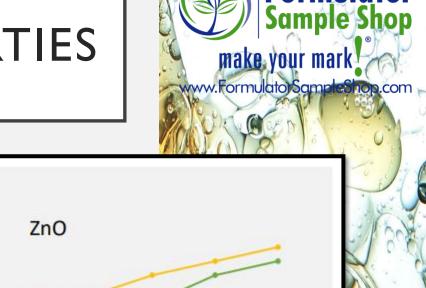
4 – glossy dispersion (75mL)



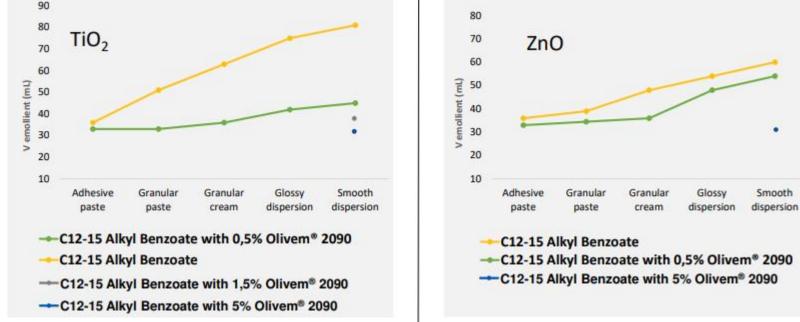
5 – smooth dispersion (81mL)



DISPERSING PROPERTIES



Formulator



90

Olivem® 2090 allows a reduction in solvent quantity and enables a better dispersion of powders.

DISPERSING PROPERTIES

- Efficient wetting agent: high wettability with powders, pigments and mineral filters
- Reduced time and energy
- Dispersion of zinc oxide and C₁₂₋₁₅ Alkyl Benzoate with Olivem® 2090 is more homogeneous, smoother and less

viscous



Comparison of the dispersions: on the left zinc oxide plus $C_{12.15}$ alkyl benzoate only; on the right zinc oxide plus $C_{12.15}$ alkyl benzoate with 5% of Olivem[®] 2090 (anchor stirrer at 450rpm for 10mins)



SUN CARE BENEFITS

Olivem® 2090 shows broad compatibility with sunscreen ingredients tested at standard % and perfect compatibility with Hallstar photostabilizers

Туре		Mineral UV Filte	r		Tested at (%)
Coate	d	Zinc Oxide (Trime	ethylsilane)		30
Uncoa	ated	Zinc Oxide			20
				_	
Phase	INCI Nam	0	% Wt	Fur	nction
	Water (A	qua) (deionized)	Up to 100		
A	Magnesi	um Sulfate	0.5	Sta	bilizer
Glyceri			2.0	Hu	mectant
	Olivem®	2090	3.0		Itifunctional Cold cess Emulsifier
в	Esters		5.0 - 30.0	Em	ollient
	Sun Filte	ers	0.0 - 30.0	UV	A/UVB Filters
	Preservative		a.n.		
	Preserva	uive	a.n.		

		Forn Sam	nulat ble Sh	op
	mak www.Form	e your n	nark	P
	boor a			
- 53		COP -	1000	10

Organic UV Filter	Tested at (%)
Homosalate	15
Ethylhexyl Salicylate	5
Ethylhexyl Methoxycinnamate	10
Octocrylene	10
Butyl Methoxydibenzoylmethane	5
Bis-Ethylhexyloxyphenol Methoxyphenyl Triazine	3
Ethylhexyl Triazone	3
Diethylamino Hydroxybenzoylhexylbenzoate	10
Phenylbenzimidazole Sulfonic Acid	6
Hallstar Photostabilizers	Tested at (%)
Solastay® S1 (Ethylhexyl Methoxycrylene)	5
Diethylhexyl 2,6-Naphthalate	10
	Homosalate Ethylhexyl Salicylate Ethylhexyl Methoxycinnamate Octocrylene Butyl Methoxydibenzoylmethane Bis-Ethylhexyloxyphenol Methoxyphenyl Triazine Ethylhexyl Triazone Diethylamino Hydroxybenzoylhexylbenzoate Phenylbenzimidazole Sulfonic Acid Hallstar Photostabilizers Solastay [®] S1 (Ethylhexyl Methoxycrylene)

PASS (max 3% separation)

SUN CARE BENEFITS

Olivem® 2090 is highly performant with the most common oil phase in sun care formulations

Phase	INCI Name	% Wt	Function
	Water (Aqua) (deionized)	63.5	
A	Magnesium Sulfate	0.5	Stabilizer
	Glycerin	2.0	Humectant
	Olivem® 2090	3.0	Multifunctional Cold Process Emulsifier
B	Ester	30.0	Emollient
	Preservative	a.n.	

Centrifuge Test (25 <u>+</u> 5°C - 5000 rpm - 60'): PASS (max 3% separation)

	Esters	Test result
1	Hallbrite [®] BHB (Butyloctyl Salicylate)	Pass
irity	C ₁₂₋₁₅ Alkyl Benzoate	Pass
Polarity	Caprylic/Capryc Triglycerides	Pass
	Ethylhexyl Isononanoate	Pass
	Ethylhexyl Palmitate	Pass

Formulator

Sample Shop

make your mark

www.Formulato SampleShop.com

EASY EMULSIFICATION PROCESS

in three simple steps:



1 Emulsify Add slowly the water phase into the oil phase under stirring



2 Homogenize Reduce internal phase droplets and achieve viscosity plateau



Formulator Sample Shop

make your mark

www.Formulato.SampleShop.com

3 Complete Complete with other phases and homogenize it

Procedure can be done with cold or hot process, making Olivem® 2090 a very versatile ingredient



TIPS AND TRICKS

Formulation Tips

- Add salts or combine them
- Add humectants and/or glycols
- Use different oil types
- Homogenize

Texture and Viscosity Modulation

- Increase the water phase
- Combine oils, butters, waxes
- Add thickening agents
- Add silica and/or starches



OLIVEM® 2090 AS WATER IN OIL EMULSIFIER



Applications	Benefits
Natural and traditional sun care: daily wear and beach wear	Easier to formulate with inorganic UV filters and powders in general, high level of organic sun filters with a light sensoriality, water resistance (W/O)
Skin care (i.e., night cream, after-sun)	High level of oil phase for maximized hydration feeling, maintain a very light sensoriality
Color cosmetics; foundations, BB and CC creams, creamy eyeshadow	High powder content with velvety after- feel
Baby care	For most delicate skins, all natural, powder dispersion properties

OLIVEM® 2090

New Emulsifier Solution for the most challenging emulsions!!

Unique Ingredient

- One single molecule
- High-performing AND functionalized
- Patent pending
- Performance- improving
 - Compatible with several types of oils
 - Excellent wetting properties for powders and pigments

• Natural

- I00% Natural Derived-COSMOS-approved
- Sustainable
- No palm-derived ingredient, GMO-free
- Vegan
- Versatile
 - Easy to use
 - Suitable for many applications
 - Enables multiple textures with high level of sensoriality and stability

